



## Mineral Industry Surveys

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## MARKETABLE PHOSPHATE ROCK IN JANUARY 2004

U.S. marketable phosphate rock production in January was slightly higher than in the previous month, according to the U.S. Geological Survey (USGS). Compared with January 2003, production was 5% higher, which was equivalent to an annual production rate of 36.2 million metric tons (Mt).

Domestic phosphate rock sold or used in January increased by 2% over that in December, to 3.09 Mt. Phosphate rock sold or used was 8% higher in comparison with January 2003. U.S. producer stocks at the end of January increased by 2% over those in the prior month.

Some phosphate rock import data for Morocco, the largest supplier, were suppressed by the U.S. Census Bureau. In addition, Census trade data is not available for the current month. Based on Census figures and data from the Moroccan producer, the USGS estimates that imports of phosphate rock average 200,000 tons per month.

Domestic apparent consumption for 2003 was 37.8 Mt, which was slightly higher than in 2002. Initial estimates indicate that domestic consumption in 2004 could be about 38.9 Mt, using annualized sales and use data and trade estimates.

On January 27, 2004, Cargill Corp. Nutrition, a business unit of Cargill Incorporated, and IMC Global Inc., announced plans to merge and create a new publicly traded company. The new company would combine the phosphate, feed phosphate, and potash businesses of IMC Global with Cargill's phosphate, feed phosphate, nitrogen production, and global distribution operations. It would control about 50% of U.S. phosphate rock production capacity and 57% of U.S. phosphoric acid production capacity. Worldwide, it would have 13% of phosphate rock production capacity and 14.4% of phosphoric acid capacity. In terms of world fertilizer sales, the new company would be second after Yara International ASA (formerly Hydro Agri). The proposed merger faces regulatory approval in the United States, Brazil, Canada, China, and several other countries and approval by IMC Global shareholders (Green Markets, 2004).

## **Reference Cited**

Green Markets, 2004, Cargill and IMC agree to merger: Green Markets, v. 28, no. 5, February 2, p. 1, 11-12.

TABLE 1 U.S. PHOSPHATE ROCK STATISTICS, BY  ${\rm REGION}^1$ 

(Thousand metric tons)

	Marl	Marketable production			Sold and/or used			Ending stocks <sup>2</sup>		
Period	Florida and North Carolina	Idaho and Utah	U.S. total	Florida and North Carolina	Idaho and Utah	U.S. total	Florida and North Carolina	Idaho and Utah	U.S. total	
2003:										
January	2,580	333	2,910	2,420	425	2,850	6,650	2,030	8,680	
February	1,970	321	2,290	2,300	465	2,760	6,320	1,890	8,210	
March	2,470	308	2,780	2,680	447	3,130	6,160	1,750	7,910	
April	2,180	283	2,470	2,360	398	2,750	5,910	1,630	7,540	
May	2,550	610	3,160	2,480	476	2,960	5,930	1,770	7,700	
June	2,290	458	2,750	2,300	371	2,670	6,020	1,860	7,880	
July	2,250	510	2,760	2,390	465	2,850	5,770	1,900	7,670	
August	2,480	628	3,110	2,750	483	3,230	5,530	2,050	7,570	
September	2,550	415	2,970	2,610	405	3,010	5,460	2,050	7,510	
October	2,650	430	3,080	2,720	369	3,090	5,430	2,110	7,540	
November	2,450	348	2,800	2,610	496	3,100	5,260	2,080	7,340	
December	2,690	343	3,030	2,610	413	3,020	5,320	2,020	7,330	
January-December	29,100	4,990	34,100	30,200	5,210	35,400	XX	XX	XX	
2004:										
January	2,720	346	3,070	2,660	432	3,090	5,390	2,100	7,490	

XX Not applicable.

<sup>&</sup>lt;sup>1</sup>Data are rounded to no more than three significant digits; may not add to totals shown. <sup>2</sup>Includes inventory adjustments.

 $\label{eq:table 2} \text{U.S. IMPORTS OF PHOSPHATE ROCK}^{1,\,2}$ 

(Thousand metric tons and thousand dollars)

Period	Quantity	Value	
2002:			
December	127	5,230	
January-December	1,320	54,900	
Total year <sup>3</sup>	2,700	112,000	
2003: <sup>4</sup>			
January	65	1,790	
February	131	5,180	
March	110	1,990	
April	153	5,610	
May	138	5,340	
June	82	2,090	
July	92	4,270	
August	144	5,750	
September	130	4,990	
October	63	1,690	
November	93	3,990	
December	88	2,430	
January-December	1,290	45,100	
Total year <sup>3</sup>	2,400	84,000	

<sup>&</sup>lt;sup>1</sup>Cost, insurance, and freight values at U.S. ports.

Source: U.S. Census Bureau; data on the majority of phosphate rock imports from Morocco were suppressed by Census.

TABLE 3 COMPARATIVE U.S. PHOSPHATE ROCK STATISTICS

(Million metric tons, unless otherwise specified)

	2002	2003	2004 <sup>e,1</sup>
Marketable production:			
Florida and North Carolina	31.1	29.1	32.1
Idaho and Utah	5.0	5.0	4.1
Total <sup>2</sup>	36.1	34.1	36.2
Sold or used by producers:			
Florida and North Carolina	29.8	30.2	31.4
Idaho and Utah	4.9	5.2	5.1
Total <sup>2</sup>	34.7	35.4	36.5
Yearend stocks	8.9	7.3	7.5
Exports	(3) 4	W	
Average value per ton	W	W	NA
Imports for consumption <sup>e</sup>	2.7	2.4	2.4
Average value per ton	\$41.45	\$35.55	NA
Apparent consumption <sup>e, 5</sup>	37.4	37.8	38.9

<sup>&</sup>lt;sup>e</sup>Estimated. NA Not available. W Withheld to avoid disclosing company proprietary data. -- Zero.

<sup>&</sup>lt;sup>2</sup>Data are rounded to no more than three significant digits; may not add to totals shown.

 $<sup>^3</sup>$ Includes an estimate for data suppressed by the U.S. Census Bureau.

<sup>&</sup>lt;sup>4</sup>Data for the current month were not available at time of publication.

<sup>&</sup>lt;sup>1</sup>Annualized data.

<sup>&</sup>lt;sup>2</sup>Data may not add to totals shown because of independent rounding.

<sup>&</sup>lt;sup>3</sup>Less than 1/2 unit.

<sup>&</sup>lt;sup>4</sup>Source: U.S. Census Bureau.

<sup>&</sup>lt;sup>5</sup>Calculated as domestic sold or used plus imports minus exports.